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Criteria 6	Governance, Leadership and Management
Key Indicator 6.4	Financial Management and Resource Mobilization
Matrix 6.4.1	Institutional strategies for mobilisation of funds other than salary and fees and the optimal utilisation of resources Describe the resource mobilisation policy and procedures of the Institution.



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Institutional Strategies for Mobilization of Funds and Optimal Utilization of Resources at ITM University Gwalior

ITM University Gwalior prioritizes securing funds and utilizing resources effectively to strengthen its academic and infrastructure support for students and faculty. Here's a detailed analysis of their strategies:

Mobilization of Funds:

- **Government Grants and Research Collaboration:**
 - Actively pursue research grants from government agencies like University Grants Commission (UGC), Department of Science and Technology (DST), and Indian Council of Agricultural Research (ICAR) to support faculty research projects.
 - Encourage collaborative research endeavors with government research institutions to tap into additional funding opportunities.
- **Building a Strong Alumni Network:**
 - Develop and nurture relationships with alumni by organizing alumni meets, career mentorship programs, and guest lectures.
 - Establish an alumni fund where graduates can contribute financially to support scholarships, student exchange programs, infrastructure development, or faculty research initiatives.
- **Optimizing Space Utilization:**
 - Consider renting out underutilized university spaces (classrooms, auditoriums) to external organizations for events or conferences during non-academic hours. This can generate additional revenue without hindering core activities.
- **Monetizing Agricultural Produce:**
 - If ITM University Gwalior has agricultural land or research farms, explore ways to generate revenue from the produce. This could involve selling agricultural products, offering consultancy services to local farmers, or participating in agricultural fairs.

Optimal Resource Utilization:

- **Budget Scrutiny and Prioritization:**
 - Implement a system where individual departments prepare detailed budgets outlining their needs for the upcoming year.
 - Establish a Finance Committee with faculty and administrative representatives to meticulously scrutinize departmental budgets. The committee should prioritize resource allocation based on departmental needs, strategic goals, and potential return on investment (ROI).
- **Board of Management Oversight:**

- After review by the Finance Committee, the budget proposal progresses to the Board of Management (BOM). The BOM, comprising senior faculty, external representatives, and sponsoring body members, provides further scrutiny.
- Their diverse perspectives can ensure alignment with the university's vision, efficient resource allocation, and potential cost-saving measures.
- **Performance-Based Resource Allocation:**
 - Consider linking a portion of departmental budgets to performance metrics (e.g., research output, student enrollment, placement rates). This incentivizes departments to utilize resources effectively and achieve set goals.
- **Resource Sharing and Collaboration:**
 - Encourage departments to share resources (e.g., equipment, lab facilities) to avoid duplication and optimize utilization.
 - Foster collaboration among departments to leverage expertise and potentially reduce redundancies in course offerings or infrastructure needs.

Additional Considerations:

- **Cost Reduction Strategies:**
 - Continuously evaluate operational costs and identify areas for cost-saving measures (e.g., energy-efficient infrastructure, negotiating better vendor contracts).
- **Resource Optimization Training:**
 - Provide training to faculty and staff on effective resource management practices to foster a culture of efficient resource utilization.

Conclusion:

ITM University Gwalior's multi-pronged approach to fund mobilization and resource utilization demonstrates a commitment to financial sustainability and enhancing the academic experience for both students and faculty. By diversifying their income streams, implementing rigorous budget scrutiny, and promoting resource optimization, the university can ensure long-term financial stability and support its educational mission effectively.

भाग ४ (ग)**अन्तिम नियम**

उच्च शिक्षा विभाग
मंत्रालय, वल्लभ भवन, भोपाल

प्रथम परिनियम

Bhopal, the 1st February 2012

No.-R-587-cc-2011-XXXVIII.—In exercise of the powers conferred by sub-section (1) of Section 26 of the Madhya Pradesh Niji Vishwavidyalaya (Sthapna avam Sanchalan) Adhiniyam, 2007, the State Government hereby makes, the first Statute of the ITM University, Campus N. H.-75, Jhansi Road Gwalior, (M.P.) is here by published in the ordinary gazette as per the provision of the Madhya Pradesh Niji Vishwavidyalaya (Sthapna avam Sanchalan) Adhiniyam, 2007 under section 35. The first Statute of the University shall come in to force from the date of notification.

By order and in the name of the Governor of Madhya Pradesh,
C. B. PADWAR, Dy. Secy.

STATUTE NUMBER 01**SHORT TITLE, SCOPE AND COMMENCEMENT**

- (1) The "Statutes" means the Statutes of ITM University, Gwalior Madhya Pradesh.
- (2) These Statutes shall come into force with effect from the date of their publication in the official Gazette.
- (3) The Statutes are in conjunction with the provisions of the Madhya Pradesh Niji Vishwavidyalaya (Sthapana Avam Sanchalan) Adhiniyam 2007. If there be any difference in the provisions of the Act or the Rules and the Statutes, the provisions of the Act or the Rules shall prevail.
- (4) Amendment to the Statutes shall be made as per provisions of the Section 27 of the Act as amended.

STATUTE NUMBER 02

DEFINITIONS

In these Statutes unless the context otherwise requires;

- (1) "Act" means the "Madhya Pradesh Niji Vishwavidyalaya (Sthapana Avam Sanchalan) Adhiniyam 2007".
- (2) All words and expressions used herein and defined in the Act and the Rules shall have the meaning respectively assigned to them in the Act and the Rules.
- (3) "Academic Year" means a period of nearly twelve months spread over two semesters/three trimesters, devoted to completion of requirements specified in the scheme and curriculum of the concerned course(s) and apportioned into "terms" as stipulated in the Ordinance.
- (4) "Board of Study" means the Board of Study of a Department / School of Studies/Institute of the University.
- (5) "Convocation" means the convocation of the University.
- (6) "Course(s)" means prescribed area(s) or course(s) of study or programme(s) and/or any other components(s) leading to the conferment or award of degree, diploma, certificate or any other academic distinction or title of the University.
- (7) "Decided by the University / University may decide / Decision of the University" means as decided by the Vice - Chancellor with the approval of the Chancellor.
- (8) "Employee" means any person working as regular staff & on the payroll of the University.
- (9) "Executive Committee" means Executive Committee of the Sponsoring Body.
- (10) "School" means School of the University listed in Statute No. -15.
- (11) "Regular Education" means and includes delivering instruction, teaching, learning, education, training and related activities directly by the teacher or through the University synchronously to students in the classes supported by teaching, learning and related activities on line from the campus to the regular students of the University.
- (12) "Regulation" means regulation of the University.
- (13) "Rules" means the "Madhya Pradesh Niji Vishwavidyalaya (Sthapana Avam Sanchalan) Rules, 2008".
- (14) "Scheme and Curriculum" means and includes nature, duration, pedagogy, syllabus, eligibility and such other related details (by whatever name it may be called) for the concerned course(s) of the University.

(9) **Duties of the CFAO shall include :**

- i. The Chief Finance & Accounts Officer shall be responsible for managing the Accounts and Funds of the University, for maintaining the records properly, and for regularly getting them audited. The Chief Finance & Accounts Officer shall be responsible for preparation of the Annual and the Supplementary Budget of the University for presentation before the Board of Management, timely payments of loans of the University & disbursement of salary of the staff of the University.
- ii. The Chief Finance & Accounts Officer shall supervise, control and regulate the working of Accounts and Finance of the University.
- iii. Maintaining the financial records and any such other finance related records of the University as the Governing Body may decide.
- iv. He shall discharge all such functions as assigned to him by the Chancellor of the University including duties as specified in the appointment letter.
- v. The Chief Finance & Accounts Officer shall be responsible for ensuring that the University adheres to the all financial rules and regulations of statutory authorities and departments of State Government.

STATUTE NUMBER 09

GOVERNING BODY

- (1) Formation and functioning of the Governing Body shall be as laid down under section 22 of the act.
- (2) The term of the nominated members of the Governing Body will be of three years.
- (3) Apart from the powers vested in the Governing Body according to the provisions under Section 22 of the Act. The Governing Body of the University shall have the following powers and duties.
 - i. To make, review and approve, from time to time, the broad policies plans and procedures and suggest measures for the improvement and development of the university.

- ii. To make recommendation on any matter referred to it by the Chancellor.
- iii. To make recommendation to the Sponsoring Body for the creation of new posts of officers of the University.
- iv. To approve the annual budget and supplementary budget.
- v. The Governing Body may delegate any of its functions/powers to any authority/officers/body of the University. The powers/functions so exercised should be reported to Governing Body in its subsequent meeting.
- vi. Such other powers and duties as may be prescribed by the Chancellor.

STATUTE NUMBER 10

BOARD OF MANAGEMENT

- (1) Formation and functioning of the Board of Management shall be as laid down under Section 23 of the Act.
- (2) The term of the nominated members of the Board of Management will be of three years.
- (3) The Board of Management shall ordinarily meet once in every two months.
- (4) Powers and Functions of the Board of Management shall be:
 - (i) To prepare financial accounts together with audit report and Annual Report of the University and to place it before the Governing Body for its approval.
 - (ii) To prepare the Annual / Supplementary Budget of the University and to place it before the Governing Body for its consideration and approval.
 - (iii) To follow the Budget for Expenditure as approved by the Governing body.
 - (iv) To recommend to Governing Body for creating the post of teachers, other officers, ministerial and technical staff of other officers of the university.
 - (vi) Save as otherwise provided by the Act, or the Statutes, to appoint the officers, teachers of the University other than the Vice-Chancellor, the Registrar and the Chief Finance and Account Officer; to define their duties and the conditions of

their service, and to provide for the filling of vacancies in their posts and to institute adjunct professorship/visiting professorship.

- (vi) To get the approval of the Governing Body before the implementation of such decisions of the Board of Management which may be having bearing on the finances of the university.
- (vii) To make from time to time, the broad policies plans and procedures and suggest measures for the improvement and development of the university.
- (viii) Subject to the overall ceiling in the annual budget the Board of Management may approve reappropriation of finances from one head of expenditure to another.
- (ix) To perform any other functions this may be assigned by the Governing Body/Chairman of the Board of Management / Statutes of the University.

STATUTE NUMBER 11

FORMATION, POWERS, DUTIES AND ACTIONS OF THE ACADEMIC COUNCIL

- (1) The Academic Council shall consist of the following members:
 - i. Vice Chancellor (Chairman)
 - ii. Pro Vice Chancellors
 - iii. The Deans.
 - iv. The Heads of the Departments.
 - v. Three Professors of the University Teaching Departments.
 - vi. Three Professors form State/Central Govt. Universities nominated by the Chancellor. Chancellor may also consider the names of eminent retired professors for such nominations.
 - vii. Two representatives from amongst the Scientists/ Educationists/ Technologists/ Industry representatives nominated by the Chancellor.
 - viii. One representative nominated by Chairman, Regulatory Commission.
- (2) The Vice-Chancellor, as the Chairman, shall preside over the meetings of the Academic Council and in his absence, the senior most Pro-Vice-Chancellor will preside.

- (xvii) To appoint committee for admission of students in different faculty of the University.
- (7) To recommend to the Board of Management the rates of remuneration and allowances for the examination work.
- (8) To delegate such of its powers, as is may deem fit, to the Chairman of the Academic council.
- (9) To report and to make recommendation on any matter referred to it by the Chancellor or the Governing Body, as the case may be.
- (10) The Academic Council shall exercise such other power and perform such other duties as may be prescribed from time to time.

STATUTE NUMBER 12

FINANCE COMMITTEE

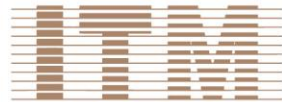
- (1) The Finance Committee shall consist of the following persons, namely:-

(i)	The nominee of the Chancellor	:	Chairman
(ii)	The Vice Chancellor	:	Member
(iii)	The Pro Vice-Chancellor	:	Member
(iv)	The Registrar	:	Member
(v)	One member of the Governing Body to be nominated by the Chancellor	:	Member
(vi)	One person of the Board of Management to be nominated by the Sponsoring Body	:	Member
(vii)	One Dean nominated by the Chancellor	:	Member
(viii)	Chief Finance and Accounts Officer	:	Member Secretary

- (2) The tenure of the members of the finance committee, other than ex-officio members, shall be of three years.
- (3) The finance committee shall meet at least thrice in each academic year. A notice for the meeting of the finance committee shall be given so as to reach the Committee members at least five days in advance of the meeting.
- (4) Three members of the finance committee, including Chairman, shall constitute the quorum at the meetings.

(5) Functions and powers of the Finance Committee shall be as follows:

- (i) The Finance Committee shall consider the annual estimates of income and expenditure of the University prepared by the Board of Management and shall put up to the Governing Body for its consideration and approval.
- (ii) The Finance Committee shall consider the annual accounts of the University prepared by the Board of Management and its recommendation thereon along with the annual budget, and shall put it up to the Governing Body for its consideration and approval.
- (iii) The Finance Committee may make its recommendations to the Board of Management to accept bequests, and donations of property to the University on such terms as it deems proper.
- (iv) The Finance Committee may recommend mechanisms, ways and means to generate and save resources for the University.
- (v) The Finance Committee may consider any other matter referred to it by the Governing Body and make its recommendations thereon.
- (vi) The Finance Committee shall advise the Governing Body on any question affecting its finances. The Committee shall also be responsible for regular Audit process.
- (vii) The Finance Committee shall be responsible for the observance of Regulations relating to the maintenance of accounts of the income and expenditure of the University.
- (viii) The Finance Committee shall recommend course of action on the regular reports of external and internal auditors.



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Criteria: 6.4.1

Mobilization of Funds and Optimal Utilization of Resources (Analysis Report)

Mobilization of Funds and Optimal Utilization of Resources

ITM University, Gwalior, established in 2011 by the esteemed philanthropist, Mr. Rama Shanker Singh, has served as a cornerstone in effectively overseeing the operations of ITM University. Since its inception, the institution has flourished, gaining recognition as a leading private university sanctioned under Section 3 of the UGC Act of 1956. Adhering to the directives outlined in the Madhya Pradesh Niji Vishwavidyala (*Sthapna evam Sanchalan*) Adhiniyam Act No.17 of 2007, ITM University Gwalior ensures compliance with regulations concerning the maintenance and transparency of financial affairs.

ITM University has formulated strategies for effective resource utilization and mobilization of funds. As a self-financed University, having systems that are properly deployed for the optimal utilization of resources and efficient use of funds not only results in improved productivity, competitiveness, and quality assurance but also leads to savings, investment capital, and the generation of more funds.

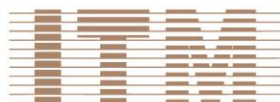
Mechanism for Mobilization of funds:

- ITM University Gwalior relies heavily on student fees for most of its operations.
- ITM University receives donations from various organizations under its Corporate Social Responsibility Fund (CSR fund) and philanthropists, which add to its source of funds.
- ITM University income also adds from the interest on fixed deposits (FDs) and other savings.
- Funding received for research projects from government and other non-government organizations, consultancy assignments taken by faculty add to the financial resources and development of research facilities on the campus.
- Alumni funds, utilizing campus facilities for conducting examinations by outside agencies, and grants from funding agencies for organizing conferences, workshops, and seminars also add to the institution's fund.
- University has rented cafeteria/ canteens/stationery shop on rent

Optimal utilization of funds

ITM University ensures judicious utilization of funds thus any expenditure is regulated through budget allocated by the finance committee.

- ITM University prepares the budget based on the income to be generated from student fee, taking into consideration previous years expenditures and prevailing conditions in the environment.



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- Fee for each program is reviewed and revised after considering all the expenses allocated to the department and faculty requirements based on faculty-student ratio.
- All the department heads, administrative heads submit their budget for the financial year in the month of January taking into consideration the following:
 - Requirement of library resources
 - New equipment's and software's required for existing lab
 - New lab to set up
 - Financial assistance to faculty for research and academic development
 - Student training & workshops
 - Repair and Maintenance of Infrastructure
 - Examination
 - Printing & Stationery
 - Knowledge Partners Fee
 - Accreditations & Regulatory Bodies Fee
 - Conduct of Statutory body meetings
 - Student Activities, Orientation, Convocation Ceremony, Outreach Activities
- The finance team frames the budget based on the above-mentioned inputs and discusses it with the Dean-Academics/ Registrar/Pro-Vice Chancellor/ Vice Chancellor. The budget is then presented and approved by the Finance Committee meeting, with or without suggested changes, and then approved by the Board of Management.
- Approved budget is communicated to all the departments for strict adherence and utilization.

Optimal Resource Utilization:

- Infrastructural facilities like computer centers are utilized by various agencies to conduct exams. Auditoriums, Cricket grounds, and outside premises are used for exhibitions, corporate matches, and other activities. All such initiatives add to university revenue.
- During vacations, the University organizes Skill training on best Lab Practices & New Technologies for outsiders
- The central transportation department takes care of all such matters to optimize vehicle usage and running and maintenance costs.

ITM University conducts half-yearly budget reviews to re-appropriate approved budgets. The revised budget is then approved by the Board of Management (BOM). University accounts are regularly audited by a professional Chartered Accountant (CA) firm to verify compliance.

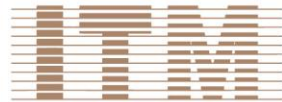
Consolidated Financial Analysis of ITM University Gwalior for the Year 2019-20 to 2023-24

When conducting a comprehensive financial assessment of ITM University over five consecutive fiscal years from 2019-20 to 2023-24, it is essential to scrutinize its revenue sources, expenditure patterns, and overall financial health in detail. This evaluation involves two main aspects:

1. Analyzing assets and their strategic implications.
2. Assessing risks and liabilities.

1.1 Asset Evaluation and Strategic Analysis (absolute figures)

- Assets of ITM University Gwalior increased steadily from 2019-2020 to 2023-2024, with a significant jump in fixed assets in the last year. (*Fig 1.1*) (*Table 1.1*)
- The substantial increase in fixed assets indicates significant investments in infrastructure or property.
- The stable investments suggest a conservative approach to financial management by the university.
- The consistent growth in student fee receivable reflects an increasing student enrollment or fee structure adjustments.
- Fluctuations in cash & bank balance may be due to varying operational expenses or investment activities.
- The spike in loans & advances in 2022-2023 could signify expansion plans or financial support to students.
- Introduction of TDS in 2023-2024 indicates compliance with tax regulations and financial transparency.
- The overall growth in total assets highlights the financial health and stability of ITM University Gwalior.



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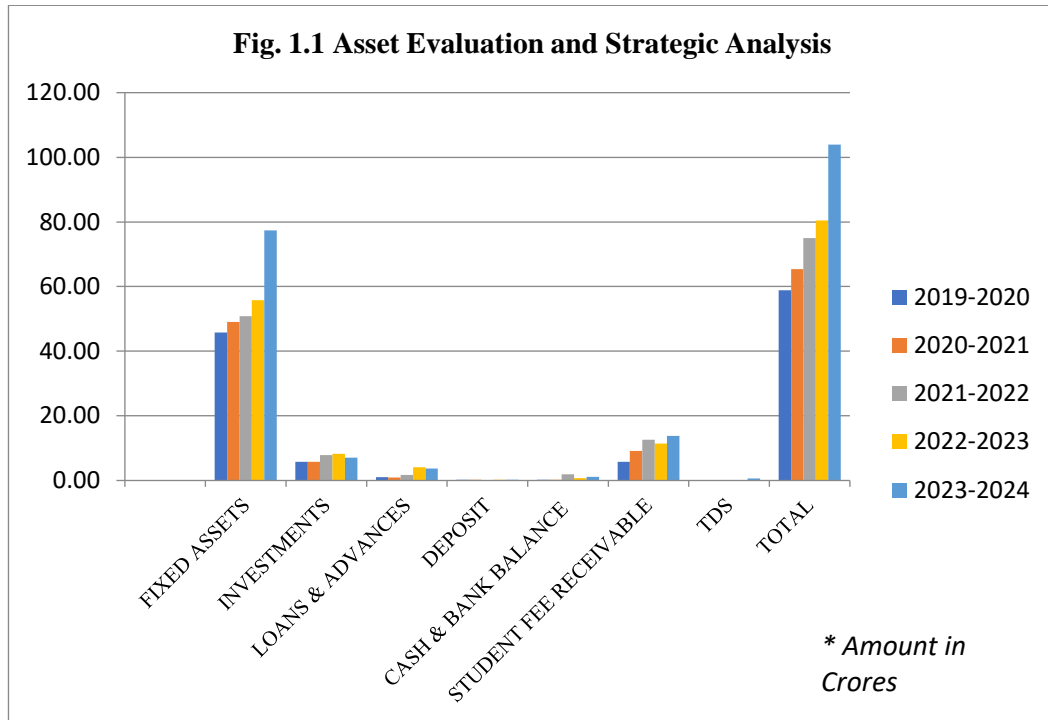


Table 1.1 Asset Evaluation and Strategic Analysis 2019-20 TO 2023-24

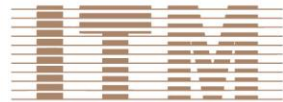
(* Amount in Crores)

Particulars	2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
FIXED ASSETS	45.82	49.01	50.79	55.78	77.34
INVESTMENTS	5.76	5.80	7.89	8.21	7.11
LOANS & ADVANCES	1.00	0.93	1.69	4.10	3.70
DEPOSIT	0.26	0.22	0.17	0.23	0.23
CASH & BANK BALANCE	0.23	0.26	1.91	0.73	1.11
STUDENT FEE RECEIVABLE	5.75	9.14	12.59	11.41	13.81
TDS	-	-	-	-	0.64
TOTAL	59	65	75	80	104

1.2. Asset Evaluation and Strategic Analysis (comparative analysis)

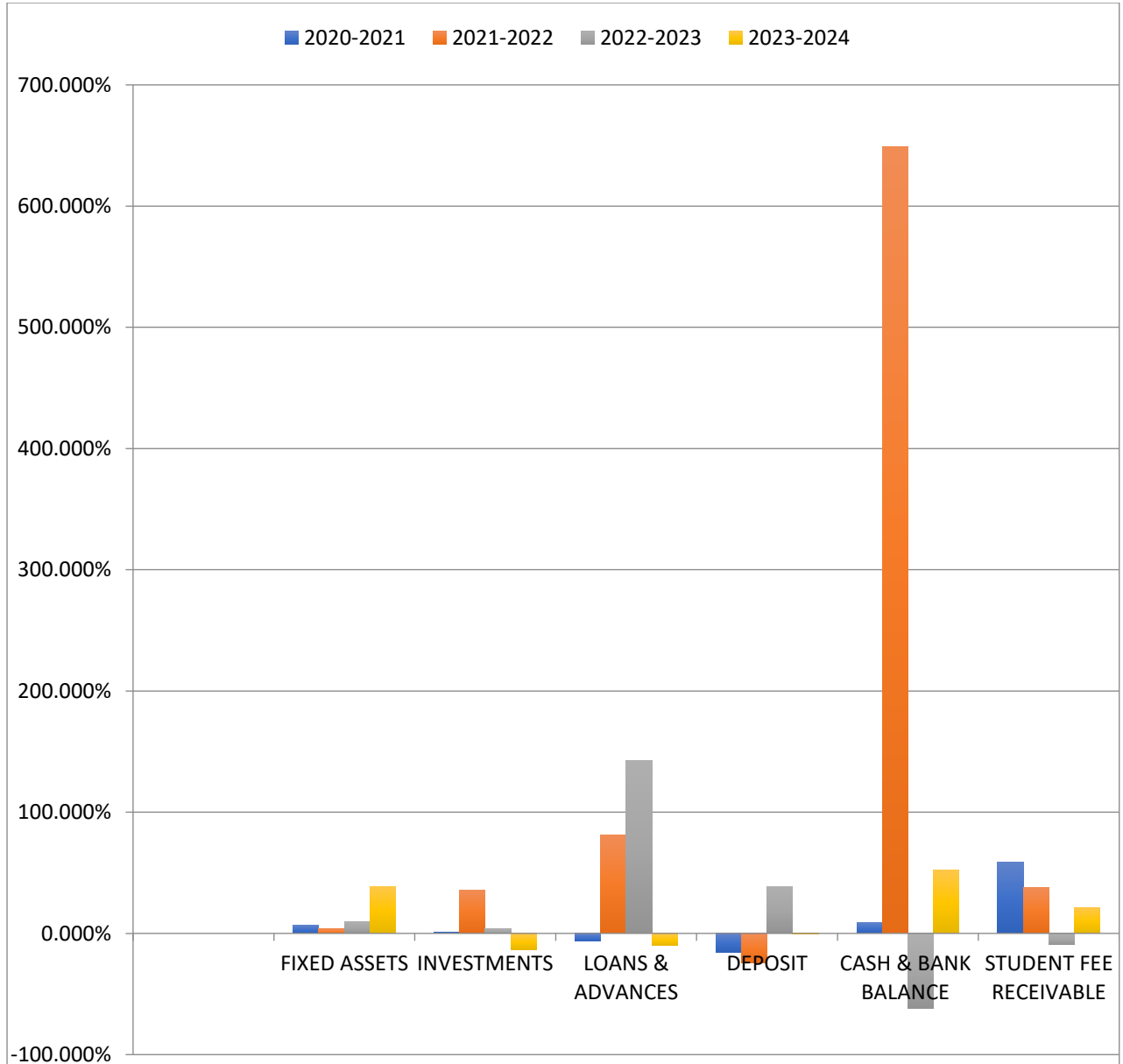
Asset evaluation and strategic analysis from 2019-20 to 2023-24 show fluctuations in fixed assets, investments, loans & advances, and more.

- Fixed assets played a crucial role in the overall growth, showing a steady increase over the years.
- Investments were volatile, with a sharp increase in 2021-2022 but a significant decline in 2023-24, impacting the overall asset evaluation.
- Loans & advances had a major spike in 2021-2022, indicating a change in financial strategy, but saw a decrease in 2023-24.
- Cash & bank balance experienced a massive surge in 2021-2022, possibly due to increased revenue or decreased expenses, but dropped in 2023-24, affecting the overall financial stability.
- Student fee receivable showed fluctuations, highlighting the importance of timely fee collection for financial health.
- The total percentage increased steadily over the years, indicating overall growth and stability in asset evaluation and strategic analysis.



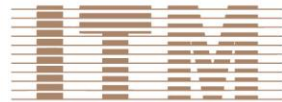
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**Fig 1.2. Asset Evaluation and Strategic Analysis-
A Comparative Analysis**

**Base Year -2019-20*



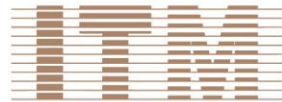
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Table 1.2 Asset Evaluation and Strategic Analysis 2019-20 to 2023-24 (* in percentages)				
A Comparative Analysis (Base Year- 2019-20)				
Particulars	2020-2021	2021-2022	2022-2023	2023-2024
FIXED ASSETS	6.976%	3.623%	9.822%	38.661%
INVESTMENTS	0.711%	35.991%	4.054%	-13.409%
LOANS & ADVANCES	-6.504%	81.011%	142.620%	-9.817%
DEPOSIT	-15.316%	-24.208%	38.351%	-0.173%
CASH & BANK BALANCE	9.212%	648.932%	-61.945%	51.964%
STUDENT FEE RECEIVABLE	58.865%	37.698%	-9.355%	21.032%
TOTAL	11.119%	14.794%	7.223%	29.175%

2.1. Risk Assessment and Liability Evaluation (absolute figures)

- ITM University Gwalior's liabilities are steadily increasing from 2019-20 to 2023-24, reaching a total of 103.94CR.(Fig.2.1.) (Table 2.1)
- The increase in Duties & Taxes reflects the university's growing financial obligations and compliance requirements.
- The growth in Accumulated Fund indicates the university's ability to retain earnings and build financial reserves over time.
- The significant growth in Reserve & Surplus highlights the university's successful financial management and profitability.
- The fluctuation in Secured Loan suggests varying borrowing needs and repayment capabilities.
- The stable Caution Money Refundable indicates consistent student deposits and refund processes.
- The spike in Alumni Fund in 2021-22 may be due to a specific fundraising initiative or generous donations.
- The decrease in Creditors over the years shows the university's improved ability to pay off short-term debts and obligations.



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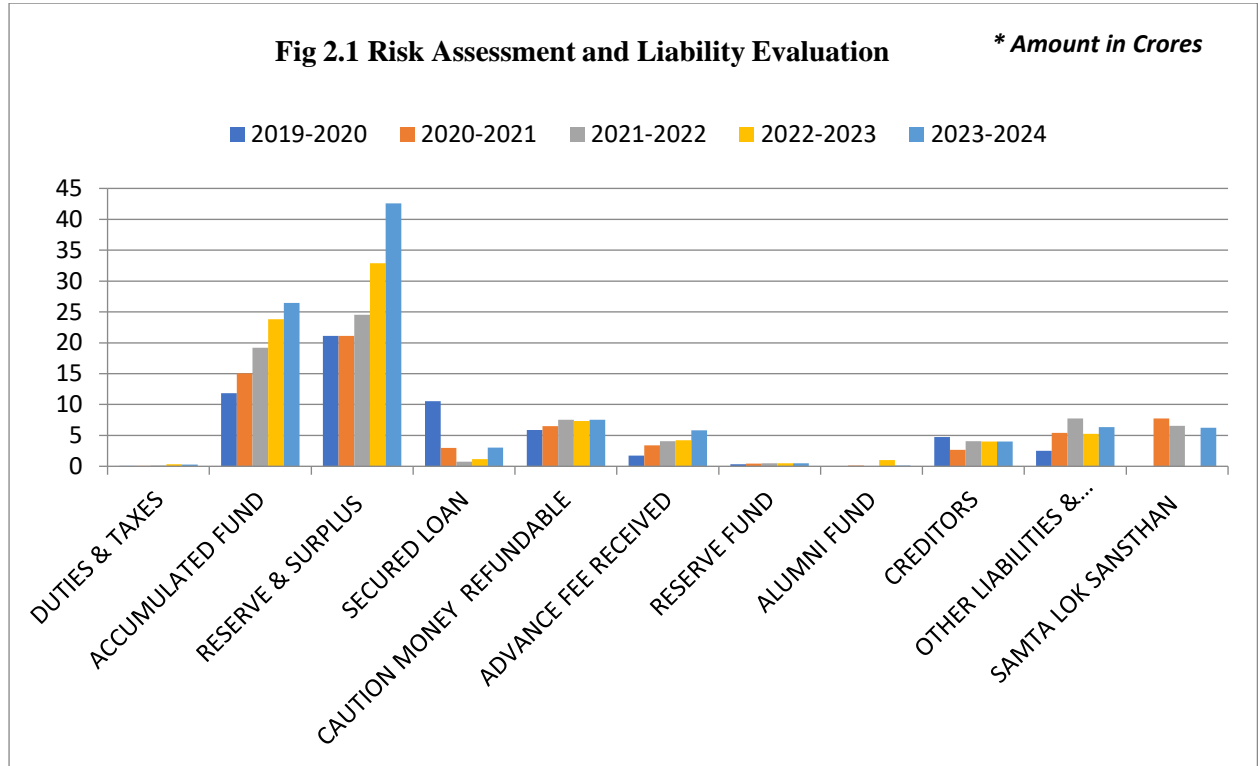


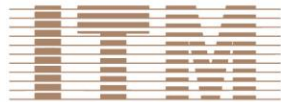
Table 2.1 Risk Assessment and Liability Evaluation

LIABILITIES	*Amount in Crores				
	2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
DUTIES & TAXES	0.074	0.079	0.131	0.322	0.279
ACCUMULATED FUND	11.834	15.045	19.201	23.789	26.475
RESERVE & SURPLUS	21.132	21.132	24.518	32.908	42.596
SECURED LOAN	10.541	2.990	0.756	1.162	3.033
CAUTION MONEY REFUNDABLE	5.891	6.491	7.561	7.311	7.531
ADVANCE FEE RECEIVED	1.746	3.393	4.069	4.230	5.831
RESERVE FUND	0.354	0.415	0.465	0.465	0.464
ALUMNI FUND	-	0.114	0.000	1.001	0.114
CREDITORS	4.727	2.684	4.086	4.006	4.022
OTHER LIABILITIES & PROVISIONS	2.532	5.401	7.720	5.270	6.332
SAMTA LOK SANSTHAN	-	7.742	6.537	0.000	6.230
TOTAL LIABILITIES	58.831	65.486	75.043	80.463	103.937

2.2. Risk Assessment and Liability Evaluation (comparative analysis)

The comparative analysis of liabilities from 2020-2024 shows fluctuations in duties & taxes, accumulated fund, secured loans, and other categories. (*Fig-2.2, Table 2.2*)

- Duties & taxes show a sharp increase in 2021-2022, then a decrease in 2023-2024, indicating potential changes in tax regulations.
- Accumulated fund remains steady, suggesting a consistent financial approach by the organization.
- Secured loan experiences drastic fluctuations, possibly due to changes in borrowing or repayment strategies.
- Overall, total liabilities show an upward trend, highlighting the need for careful financial management and planning.



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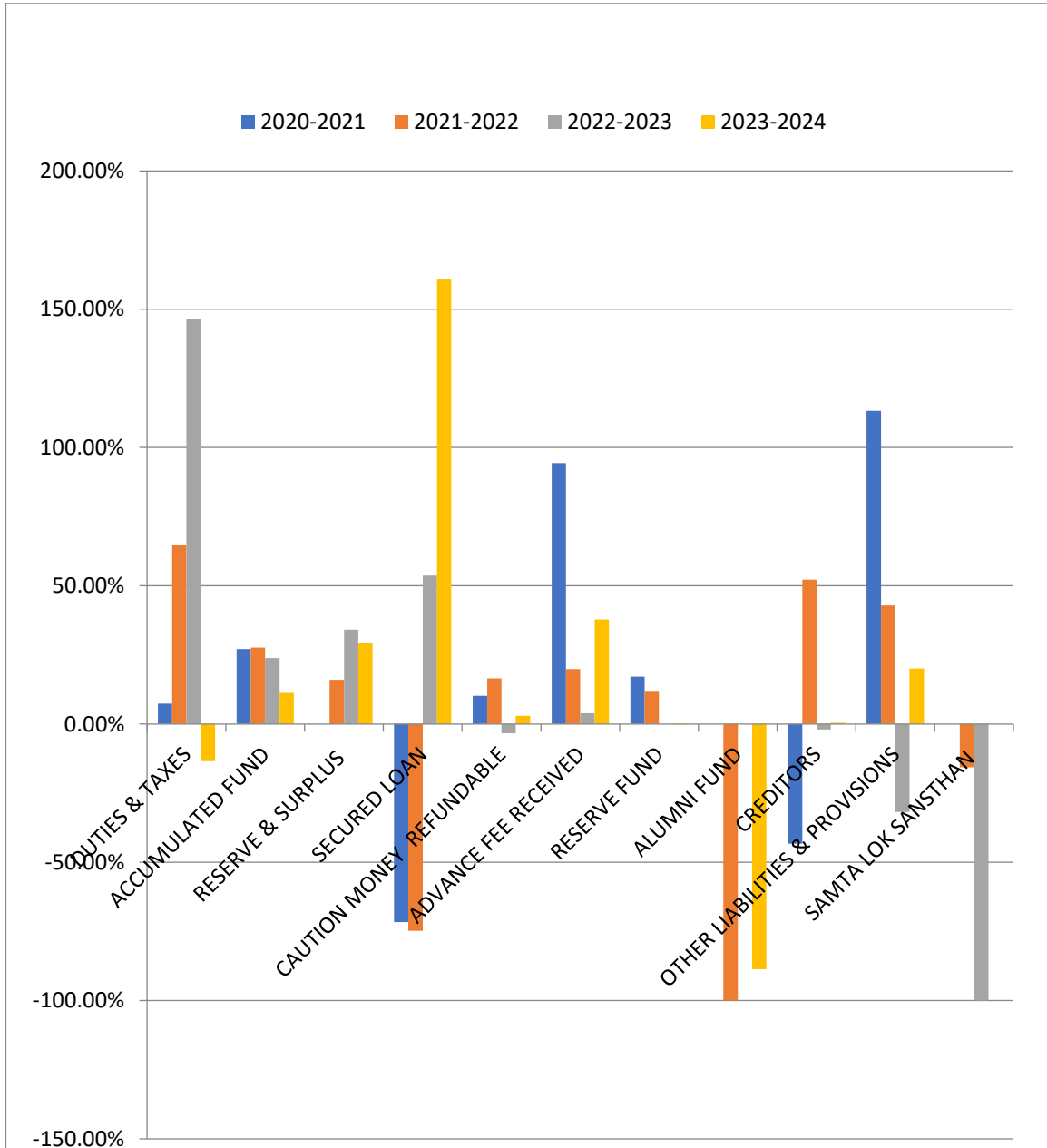


Fig 2.2. Risk Assessment and Liability Evaluation - A Comparative Analysis

**Base Year -2019-20*

Table 2.2 Risk Assessment and Liability Evaluation				
A Comparative Analysis (Base Year- 2019-20)				
LIABILITIES	2020-2021	2021-2022	2022-2023	2023-2024
DUTIES & TAXES	7.35%	64.99%	146.60%	-13.36%
ACCUMULATED FUND	27.14%	27.62%	23.90%	11.29%
RESERVE & SURPLUS	0.00%	16.02%	34.22%	29.44%
SECURED LOAN	-71.64%	-74.73%	53.72%	161.08%
CAUTION MONEY REFUNDABLE	10.18%	16.49%	-3.31%	3.01%
ADVANCE FEE RECEIVED	94.35%	19.92%	3.95%	37.86%
RESERVE FUND	17.12%	12.05%	0.00%	-0.16%
ALUMNI FUND	-	-100.00%	-	-88.56%
CREDITORS	-43.22%	52.25%	-1.98%	0.41%
OTHER LIABILITIES & PROVISIONS	113.32%	42.94%	-31.74%	20.15%
SAMTA LOK SANSTHAN	-	-15.57%	-100.00%	-
TOTAL LIABILITIES	-	14.59%	7.22%	29.17%

3.1. Income Assessment and Financial Review (absolute figures)

The financial data from 2019-2024 shows a steady increase in income generated from student fees and other sources, with notable growth in hostel and hospital income.

(Fig.3.1) (Table 3.1.)

- The university has diversified its income streams, but some areas like training and placement fees have fluctuated.
- Overall, the financial health appears to be improving.
- The steady increase in student fees indicates strong enrollment and demand for programs, positioning the university favorably in the education sector.
- The expansion into various income sources like hospital income demonstrates adaptability and resourcefulness, crucial for financial resilience.
- The fluctuation in hostel fees signals potential challenges in accommodation management and occupancy rates that need addressing.
- The inconsistent income from training and placement suggests the need for strategic enhancements to attract more companies for student placements.
- The significant rise in hospital income showcases the university's commitment to healthcare education and services, enhancing its overall reputation.
- The increase in other fees indicates untapped opportunities that could be further explored to boost financial health.
- The overall income trends reflect broader economic conditions and student needs, highlighting the importance of responsive financial strategies.

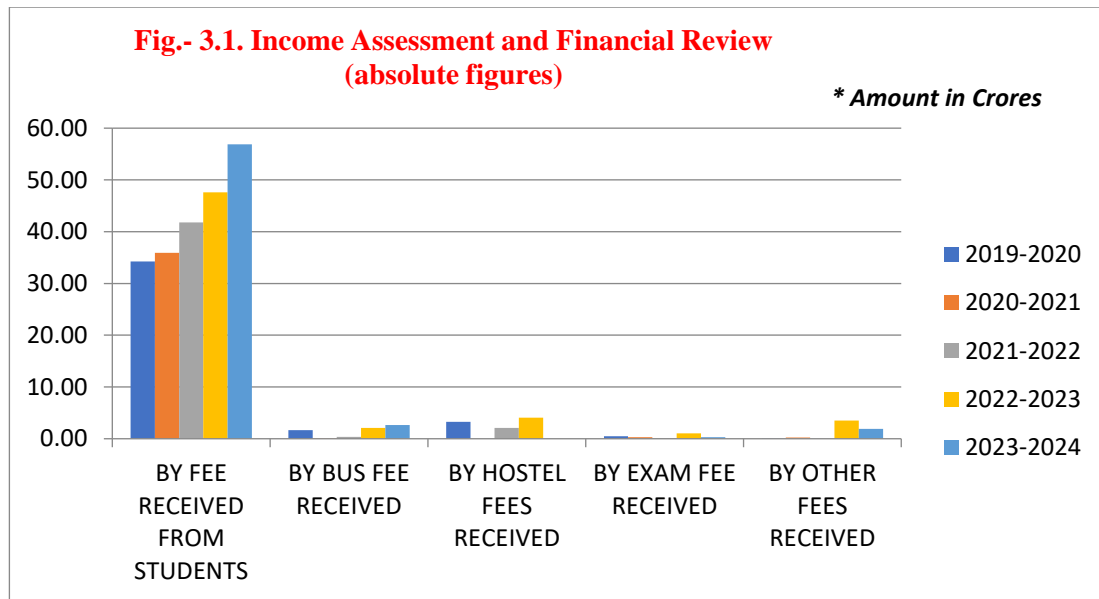


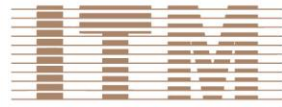
Table 3.1. Income Assessment and Financial Review 2019-20 to 2023-24 (* Amount in Crores)

Particulars	2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
BY FEE RECEIVED FROM STUDENTS	34.25	35.894	41.777	47.626	56.851
BY BUS FEE RECEIVED	1.67	0.029	0.384	2.086	2.620
BY HOSTEL FEES RECEIVED	3.24	0.000	2.104	4.099	0.000
BY EXAM FEE RECEIVED	0.47	0.316	0.121	1.060	0.331
BY OTHER FEES RECEIVED	0.06	0.218	0.000	3.539	1.932
BY TRAINING & PLACEMENT FEE RECEIVED	0.00	-	0.362	0.838	0.460
BY AGRICULTURE FARM RECEIPT	0.00	-	0.019	0.839	0.588
BY HOSPITAL INCOME	0.00	0.000	0.640	6.097	8.686
BY MISC. RECEIVED	0.53	0.242	0.406	1.007	1.826
BY INTEREST RECEIVED	0.36	0.120	0.095	0.502	0.043
BY PROFIT ON SALE OF VEHICLE	0.01	-	-	-	-
BY SEMINAR & CONFERENCE RECEIVED	0.03	0.002	0.022	0.050	0.071
BY CREDITORS WRITE OFF	0.03	0.004	-	0.047	0.026
BY SERVICE CHARGES	0.02	0.038	0.020	0.009	0.000
BY SPORT TOURNAMENT FEE RECEIVED	0.01	-	0.015	-	0.085
BY CLINICAL FEE RECEIVED	0	-	0.192	0.374	0.622

3.2. Income Assessment and Financial Review (comparative analysis)

The financial review from 2019-20 to 2023-24 shows significant fluctuations in income sources. (Fig 3.2.1 & Fig.3.2.2)(Table-3.2)

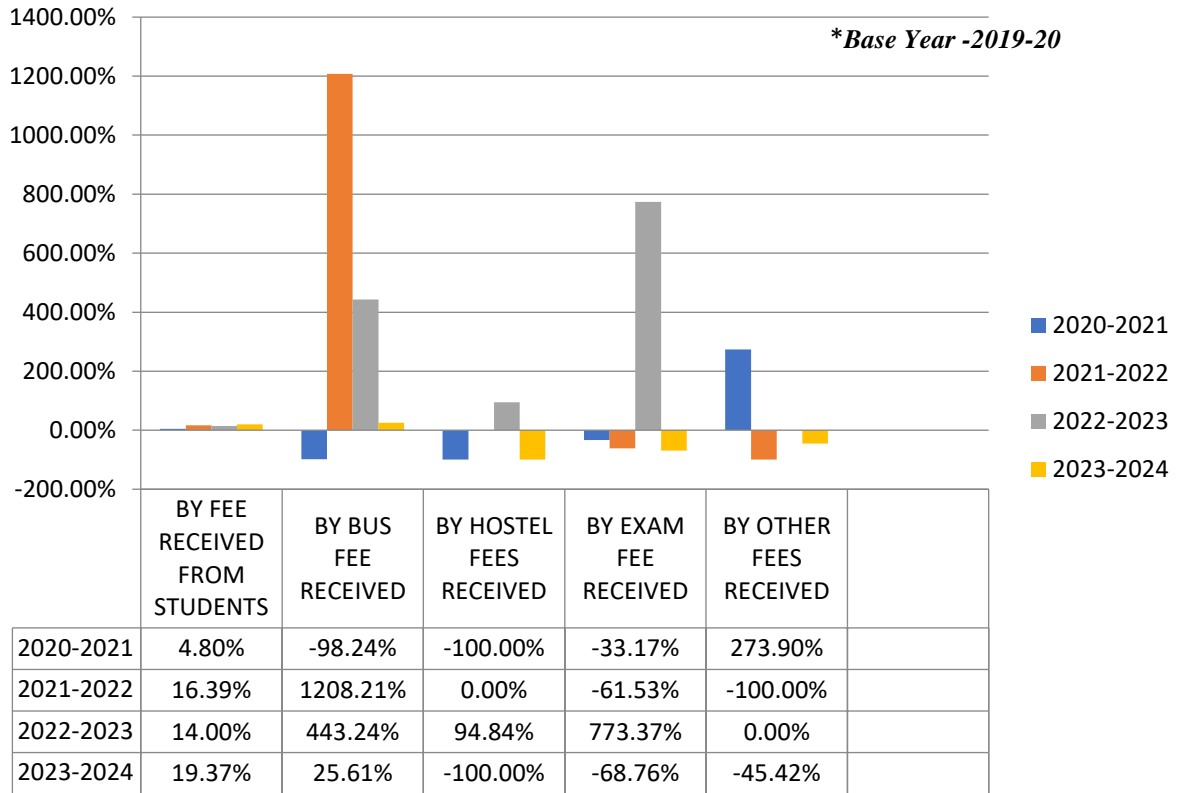
- Fees from students have generally increased, while bus fees saw a dramatic rise despite a previous decline.
- The consistent rise in student fees indicates a growing reliance on this income source, suggesting improved enrollment or increased fee structures.
- The dramatic shifts in bus fees highlight potential operational changes or adjustments in service offerings, necessitating careful management to ensure sustainability.
- The erratic performance of hostel fees may reflect occupancy rates or pricing strategies that need reassessment for financial stability.
- The extreme changes in other fees suggest inconsistent service offerings that might need standardization to improve revenue predictability.



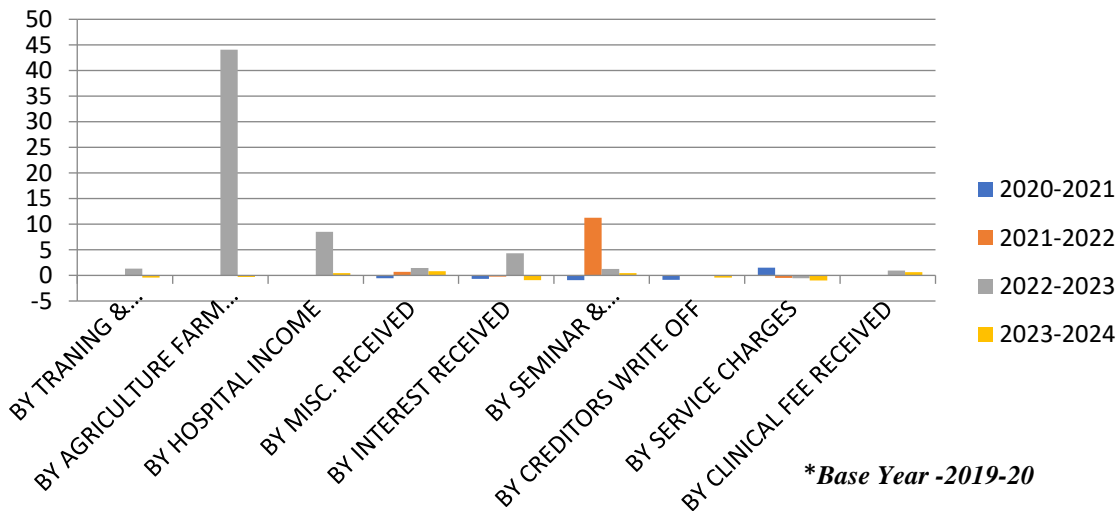
UNIVERSITY
GWALIOR • MP • INDIA

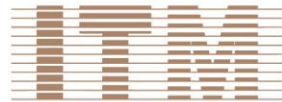
“ CELEBRATING DREAMS ”

3.2.1 Income Assessment and Financial Review- Total Income from Fees Received (comparative analysis)



3.2.2. Income Assessment and Financial Review- Total Income from Other Sources (comparative analysis)





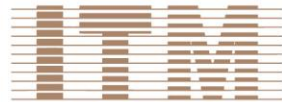
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“ CELEBRATING DREAMS ”

Table 3.2. Income Assessment and Financial Review 2019-20 to 2023-24

A Comparative Analysis (Base Year- 2019-20) (* in percentages)

Particulars	2020-2021	2021-2022	2022-2023	2023-2024
BY FEE RECEIVED FROM STUDENTS	4.80%	16.39%	14.00%	19.37%
BY BUS FEE RECEIVED	-98.24%	1208.21%	443.24%	25.61%
BY HOSTEL FEES RECEIVED	-100.00%	-	94.84%	-100.00%
BY EXAM FEE RECEIVED	-33.17%	-61.53%	773.37%	-68.76%
BY OTHER FEES RECEIVED	273.90%	-100.00%	-	-45.42%
BY TRAINING & PLACEMENT FEE RECEIVED	-	-	131.27%	-45.15%
BY AGRICULTURE FARM RECEIPT	-	-	4405.38%	-29.99%
BY HOSPITAL INCOME	-	-	852.12%	42.46%
BY MISC. RECEIVED	-54.55%	67.61%	147.78%	81.36%
BY INTEREST RECEIVED	-66.54%	-20.91%	429.14%	-91.48%
BY SEMINAR & CONFERENCE RECEIVED	-94.65%	1126.58%	124.29%	42.63%
BY CREDITORS WRITE OFF	-86.00%	-	-	-44.98%
BY SERVICE CHARGES	149.71%	-48.38%	-54.26%	-96.26%
BY CLINICAL FEE RECEIVED	-	-	94.64%	66.36%



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“ CELEBRATING DREAMS ”

Seminar Hall Booking Form Format and Sample filled forms



Subject: - Requirement of LDV / Madhu Limye / Nanaji Deshmukh Seminar Hall

Date	Time to.....						
Programme Coordinator	Name:			Mob. No.			
Details of Programme							
Expected Gathering							
<u>The Requirement for the programme:</u>							
Standing Mike	Yes	/	No				
Table Mike	Yes	/	No				
Collar Mike	Yes	/	No				
PPT Arrangement	Yes	/	No	Name of operator:			
Podium	Yes	/	No				
Dias Arrangement	Yes	/	No	Chair	No.	Table:	No.
Lamp Arrangement	Yes	/	No				

Enclosed: Approval Letter

Signature

Name:

Date:

DRO/414
14.3.24

141
3



Booking/Requirement

(Car/ Bus) / Madhu limaye Hall / LDV Hall / Nanaji Deshmukh Hall

Booking by Trapti Pathak Designation Asst. Prof.

Department Life Sciences, S.O.S

Email ID trapti.pathak@itmuniversity.ac.in Mobile No. 8458927242
7773005061

Booking Date 15/03/2024 Time --- AM/PM ---

Booking From 15/03/2024 Time 9:00 am To 3:00 pm Time ---

Detail of Programme/Visit Inaugural session RACE-2024

Requirement of Programme: Standing Mike / Cable Mike / Collar Mike / Podium /
 Dais Arrangement / Lamp Arrangement / PPT Arrangement
One computer operator

Chair if (Yes/No) No 08 Table if (Yes/No) No 03

Total Number of Guest/Gathering 350 Approx.

Guest(s) Details (Subject to availability):

S.No.	Guest Name	Gender	Mobile	Arrival		Departure	
				Date	Time	Date	Time
1							
2							
3			N/A				
4							
5							

As per discussion with Kansarji, Head SOM,
Kindly Book LDV Hall on 15/03/24

Date: 05/03/2024 for RACE-24

Trapti Pathak
Signature of Applicant

Approved By:

Trapti Pathak
11/3/24
Name: Trapti Pathak
15.3.2024


DRO/370/21.2.24

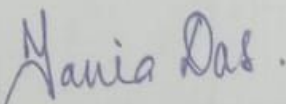


Subject: - Requirement of LDV / Madhu Limye / Nanaji Deshmukh Seminar Hall

Date	23.02.2024	Time	11 AM	to	3 PM		
Programme Coordinator	Name: Ms. Tania Das Mob. No. 9310433361 - Asst. Director - training						
Details of Programme	Cambridge Linguaskill interactive session for ITM University MBA (2022-2023) batch. Guest Speaker - Mr. Vikas Bhatnagar (Cambridge University Press & Assessment)						
Expected Gathering	150						
<u>The Requirement for the programme:</u>							
Standing Mike	<input checked="" type="checkbox"/> Yes	/	No				
Table Mike	<input checked="" type="checkbox"/> Yes	/	No				
Collar Mike	<input checked="" type="checkbox"/> Yes	/	No				
PPT Arrangement	<input checked="" type="checkbox"/> Yes	/	No	Name of operator:	Ms. Tania Das		
Podium	<input checked="" type="checkbox"/> Yes	/	No				
Dias Arrangement	<input checked="" type="checkbox"/> Yes	/	No	Chair	No. 03	Table:	No. 01
Lamp Arrangement	<input checked="" type="checkbox"/> Yes	/	<input checked="" type="checkbox"/> No				

Enclosed: Approval Letter


21/2/2024

Signature 

Name: Tania Das
(Assistant Director -
Training & Head
CATA)
Date: 21/02/2024

DR0)309/11/01/24



OFFICE OF THE VICE CHANCELLOR
Outward Ref. No. VCO/1685
Date: 10-1-2024
Time: 11/15/24

Booking/Requirement

(Car/ Bus) / ~~Madhu limaye Hall~~ / LDV Hall / Nanaji Deshmukh Hall

Booking by T. Sapti Pathak Designation Asst. Prof. SAS

Department School of Sciences, ITM U

Email ID trapti.pathak@itmuniversity.ac.in Mobile No. 9773005061

Booking Date 11/01/2024 - 28/01/2024 Time 9:30 AM - 3:30 PM

Booking From Same above Time 9:30 AM To 3:30 PM Time 3:30 PM

Detail of Programme/Visit Practice for AIU-2023-24 (Threats & mine)

Requirement of Programme: - (Standing Mike / Table Mike / Collar Mike / Podium /
Dais Arrangement / Lamp Arrangement / ~~PPT Arrangement~~)

Chair if (Yes/No) No. NO Table if (Yes/No) No. NO

Total Number of Guest/Gathering NAK

Guest(s) Details (Subject to availability): only selected Participants & trainer

No.	Guest Name	Gender	Mobile	Arrival		Departure	
				Date	Time	Date	Time

Date: 10/01/2024

Approved By: [Signature]
10/1/24

[Signature]
Signature of Applicant

Name: T. Sapti Pathak

DR0/214/22.9.23



Subject: - Requirement of LDV / Madhu Limye / Nanaji Deshmukh Seminar Hall

Date	24/09/23 (Sunday)		Time 10.00 Am to 5.00 PM	
Programme Coordinator	Name:	Dr. Rakshak Shukla		Mob. No. 9229846199
Details of Programme	National conference on Advancement in Nursing an Exploration of female Nursing			
Expected Gathering	400			
<u>The Requirement for the programme:</u>				
Standing Mike	<input checked="" type="checkbox"/> Yes	/	No	
Table Mike	<input checked="" type="checkbox"/> Yes	/	No	
Collar Mike	<input checked="" type="checkbox"/> Yes	/	No	
PPT Arrangement	<input checked="" type="checkbox"/> Yes	/	No	Name of operator:
Podium	<input checked="" type="checkbox"/> Yes	/	No	
Dias Arrangement	<input checked="" type="checkbox"/> Yes	/	No	Chair No. 10 Table: 4
Lamp Arrangement	<input checked="" type="checkbox"/> Yes	/	No	02 lamps

Enclosed: Approval Letter

Sundar Singh

Signature

Name:

Prof. (ec.) Mini Anil

Date:

21/09/23

Hall Booking

Date _____

Page _____

Booking date (pp)	L.D.V	Madhulinye	N. Deshmukh
17/2/24	_____	19.2.24 shikha Sharma (Pap Cell (9 to 5 pm))	_____
21/2/24	_____	23.2.2024 (11 to 3 pm) Ms. Tania Das Asstt. Dir. Training	_____
23.2.24	_____	27.2.24 (9 to 2.30 pm) shikha Sharma	_____
26.2.24	_____	29.2.24 (2 to 5.00 pm) Dr. Nidhi Dandotiya	_____
29.2.24	_____	01.03.24 (12.00 to 4.00 pm) Trapti pathak	_____
24.2.24	_____	20, 21, 22 12, 13, 14 March 2024 T. pathak (12.30 to 5.00 pm)	_____
29.2.24	14.03.24 Time (9.00 to 4.00 pm) Ms. Tania Das	_____	_____
05.03.24	_____	09.03.24 (9.30 to 11.30 pm) Amandeep Kaur	_____
06.03.24	_____	20.3.24 (9.30 to 11.30) Dr. Kirti shrivastav (SDEPT) Inter. Womens day	_____
14.3.24	15.3.24 time: 9. to 3.00 pm Trapti pathak naur.	_____	_____

Hall Booking

Date _____

Page _____

Booking
date (app)

L.D.V

madhu linuje

N. Deshmukh

21 $\frac{3}{24}$

22-3-24 (3:00 to 5:00 pm)

Abhishek Bipatli

21 $\frac{3}{24}$

04/04/24 to 18/04/24

(Time 10 am to 5 pm)

Nem Kumar Jain for D. pharuka Exam

30 $\frac{3}{24}$

01-04-2024

(1:00 pm to 5:00 pm)

Dr. Geetanjali Surange

04 $\frac{04}{24}$

08/04/24 - 09/04/24

Time:- 9 to 10 am

4:00 to 5:00 pm

Trapti Pathak

13/4/24

19/4/24 to 25/4/24 + Ext. 02 day \rightarrow upto 27/4/24

(9:00 to 11:00 & 3:00 to 5:00 pm)

Trapti Pathak Mam

24/4/24

25/04/24

Trapti Pathak

10:00 Am to 5:00 pm

29/4/24

02/05/24 (9:30 to 3:30 pm)

Trapti Pathak

30/4/24

02/05/24

Trapti Pathak

(9:30 am to 3:30 pm)

Hall Booking

Date _____

Page _____

Booking date/app	L.DV	Madhulinaya	NI Deshmukh
01.05.24	03/05/24 Time (9.00 to 5.00pm) SOP, SOSE (Arijit Pankaj, Abdul) Anantika	_____	_____
03.5.24	_____	06/05/24 Dr. Rita Sharma (11.00 Am to 3.30pm)	_____
06.5.24	_____	08/05/24 Mrs Kajal Batta (11.00am to 2.30pm)	_____
08.5.24	_____	08/5/24 Mrs. Kinni Mung (3.00 pm to 5.00pm)	_____
11.5.24	_____	11/05/24 (1.00pm to 4.30pm) Abhishek Tripathi	_____
13.5.24	17.5.24 Founder Chancellor Sir Programme Rites Screening (10.30 to 5.00pm) Dr Manish Jaiswal	_____	_____
14.5.24	18.5.24 Dr R. S. Rajput (Time 10 am to 5.00pm)	_____	_____

Booking/Requirement

(Car/ Bus) / Madhu limaye Hall / LDV Hall / Nanaji Deshmukh Hall

Booking by TAP Cell (Shikha Sharma) Designation Asst. Director

Department TAP Cell

Email ID shikhasharma@itmuniiversity.ac.in Mobile No. 9229333335

Booking Date 30/07/22 Time 9:30 AM/PM to 5 Pm

Booking From 9:30 Time Am To 5:00 Time Pm

Detail of Programme/Visit Campus Drive of Hike EDU

Requirement of Programme: - (Standing Mike / Table Mike / Collar Mike / Podium /
Dais Arrangement / Lamp Arrangement / PPT Arrangement)

Chair if (Yes/No) No. 2 Table if (Yes/No) No. 1

Total Number of Guest/Gathering 2 / 103

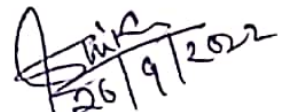
Guest(s) Details (Subject to availability):

S.No.	Guest Name	Gender	Mobile	Arrival		Departure	
				Date	Time	Date	Time
1	Mayank	male	—	20.7.2022	9:30	30.7.2022	5 Pm
2							
3							
4							
5							

Date:

Approved By:


26.9.22


26/9/2022

Signature of Applicant

Name: Shikha Sharma

DRD/076/10.10.22



Booking/Requirement

(Car/ Bus) / Madhu limaye Hall / LDV Hall / Nanaji Deshmukh Hall

Booking by Trajin Pathak Designation Asst-Dir. SOS

Department Dept of Life Sciences, SOS

Email ID trajin.pathak@itmuni.edu.in Mobile No. 9773005061

Booking Date 11/10/22 to 12/10/22 Time 3:00 pm AM/PM 5:00 pm

Booking From same above Time To Time

Detail of Programme/Visit auditions for cultural program for

Requirement of Programme: - (Standing Mike / Table Mike / ~~Collar~~ Mike / Podium /
Dais Arrangement / Lamp Arrangement / PPT Arrangement)

Chair if (Yes/No) No. N/A Table if (Yes/No) No. N/A

Total Number of Guest/Gathering → N/A ←

Guest(s) Details (Subject to availability):

S.No.	Guest Name	Gender	Mobile	Arrival		Departure	
				Date	Time	Date	Time
1							
2							
3							
4							
5							

Date: 10/10/2022

Approved By:

Approved

10.10.22

Signature of Applicant

Name: Trajin Pathak
SOS, ITMU

Booking/Requirement

(Car/ Bus) / Madhu limaye Hall / LDV Hall / Nanaji Deshmukh Hall

Booking by ... Trepani Pathak Designation ... Asst. Prof.

Department ... Life Sciences, SOS

Email ID ... trepani.pathak@itmuniversity.ac.in Mobile No. 8458927242

Booking Date ... 24/03/2023 Time ... 9:00 am AM/PM ... 2:00 pm

Booking From Same above Time To Time

● Detail of Programme/Visit..... Inaugural Session ITMS-2023

Requirement of Programme: - (Standing Mike / Table Mike / Collar Mike / Podium /
Dais Arrangement / Lamp Arrangement / PPT Arrangement)

Chair if (Yes/No) No..... 08 Table if (Yes/No) No..... 03 (One computer operator)

Total Number of Guest/Gathering..... 450 Approx

Guest(s) Details (Subject to availability):

S.No.	Guest Name	Gender	Mobile	Arrival		Departure	
				Date	Time	Date	Time
1							
2							
3							
4							
5							

Date: 20/03/2023

Approved By:


Signature of Applicant

Name: Trepani Pathak
SOS, ITMU